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Post Merger Integration – One Step Ahead

frankfurter gruppe | corporate development is a partner-led management consulting firm for post merger integration and change management. Following their success in the AI Global Excellence Awards 2018, we profiled the firm and caught up with Managing Partner, Dr. Christoph Rohloff who provided us with a detailed insight into the inner workings of the successful company.

Established in 1998 by Managing Partner and PMI-advisor Kirsten Meynerts-Stiller, frankfurter gruppe | corporate development delivers on complex and challenging change projects across industries and sectors. The firm's central objective in consulting work is to enable a sustaining corporate development process by building intelligent and agile organizational projects and fostering a lasting competence transfer.

frankfurter gruppe creates leverage by aligning business challenges with human needs. Christoph begins the interview by going into further detail about the key factors which enables them to deliver a service which benefits both the company and the clients they serve.

"Here at frankfurter gruppe, we believe that organisations are complex systems that are an interaction between business demands on the one hand and human needs on the other.

"On the basis of a common understanding of consultancy and as a group of individuals from diverse backgrounds and with distinct qualifications, we as the frankfurter gruppe group support organisations and companies holistically over the whole spectrum of activities from strategy development to implementation.

"In addition to this, we help our clients to find the right balance between business demands and staff needs in order to increase the sustainability of success in change processes. We do this through informed and well-grounded process skills, a high level of methodological and professional abilities, as well as complete commitment on the basis of diverse and long-term consultancy experience."

Speaking of the clients, the team at frankfurter gruppe works closely alongside a diverse range of clients. When discussing the clients they serve, Christoph highlights the vast selection of sectors the team are experts in and how it benefits their associates.

"frankfurter gruppe works together with our clients to produce implementation-oriented and tailor-made solutions, as well as conceptual thinking which leads to results.

"Our core competencies are Post Merger Integration, Change Management and Leadership. Thus, we are experts on organisation and change and active across sectors and functions, i.e. finance, automotive, health, chemistry, pharma, public sector, infrastructure etc.



Managing Partners: Kirsten Meynerts-Stiller, Dr. Christoph Rohloff

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"We work for major DAX-companies and large SMEs based in Germany and Europe."

Looking ahead to what the future holds, Christoph signs off by revealing the exciting plans which lie in the pipeline for the firm, especially following their success in Acquisition Intl.'s Global Excellence Awards 2018 where they were awarded the accolade Best Merger Integration Management Consultancy 2018 – Germany.

"In 2019, our best-selling German book on 'Post Merger Management' will be published in an update English version with Emerald Publishing.